

**TOTALCARE®
PRICE LIST**



TotalCare®

www.lionprotects.com/totalcare

PRICES EFFECTIVE JANUARY 1, 2012



Keeping You Safer, Longer

FIRE 20/20™

Please join us in supporting Fire 20/20. Visit <http://www.Fire2020.org> to learn more.

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Effective January 1, 2012

Price subject to change without prior notice



Cleaning

- Advanced Inspection included with cleaning

TURNOUT GEAR (coat or pants) — Cleaning

Description	Price
Advanced cleaning (machine wash and spot cleaning)	\$44.50
Specialized cleaning (includes removal of tar, oil, grease, other)	\$61.00
Biological disinfection	\$64.50
Decontamination	Price based on contaminant

OTHER TURNOUT GEAR — Includes Spot Cleaning

Description	Price
Proximity gear (coat or pants)	\$61.00
One-piece ensembles	\$97.25

OTHER GARMENTS — Includes Spot Cleaning

Description	Price
Wildlands (coat or pants)	\$16.75
Coverall	\$20.50
Desert camo trousers	\$11.00
EMS (coat or pants)	\$20.50
Ex-cold weather (parka or trousers)	\$16.75
Station/work uniform (shirt or pants)	\$ 9.75

OTHER PPE

Description	Price
Air pack harness	\$33.00
Air pack processing fee per order	\$22.25
Boots — rubber or leather (pair)	\$31.75
Gloves (pair)	\$11.00
Helmet	\$27.75
Helmet ear/neck protectors only	\$ 2.25
Mask — SCBA face mask	\$13.00
Hood	\$ 6.50
Military foam vest	\$64.75
Military Kevlar® vest	\$20.50
Gear bag	\$19.50

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**TotalCare®**

Inspection and Other Services

INSPECTION

Description	Price
Advanced Inspection — any element	\$ 12.25
Complete Liner Inspection — structural and proximity gear	\$ 12.25

TEST EQUIPMENT — Water Penetration Test Device

Item#	Description	Price
GHT	Hydrostatic Tester, W.L. Gore #100423	\$1250.00

PPE RENTAL

Description	Price
Rental turnout coat	\$97.50 — up to 4 weeks \$132.00 — up to 8 weeks \$156.00 — up to 12 weeks
Rental turnout pants	\$97.50 — up to 4 weeks \$132.00 — up to 8 weeks \$156.00 — up to 12 weeks
Rental helmet	\$55.00 — up to 4 weeks \$71.00 — up to 8 weeks \$96.00 — up to 12 weeks
Rental boots	\$40.00 — up to 4 weeks \$55.00 — up to 8 weeks \$72.00 — up to 12 weeks
Complete ensemble package	\$310.00 — up to 4 weeks
• Turnout coat and pants	\$410.00 — up to 8 weeks
• Helmet	\$500.00 — up to 12 weeks
• Boots	\$580.00 — up to 16 weeks
• Gear bag	\$645.00 — up to 20 weeks
• Hood (renter keeps)	\$965.00 — up to 40 weeks
• Gloves (renter keeps)	

PURCHASE PRICE

Description	Price
Gloves	\$55.00
Hood	\$27.75
Gear bag	\$50.00

EMERGENCY RESPONSE PROGRAM

Emergency Response Program includes decontamination and cleaning of your gear, and use of TotalCare's back-up gear. Freight included. \$140.00 per garment

BACK-UP GEAR PROGRAM

Back-up gear for you to use while we perform complete services (clean, inspect, repair) on fire department gear. Freight included. \$72.25 per garment

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Repair – Coat

COAT – Trim Replacement

Description	Price
Entire trim (Scotchlite™, Triple Trim, or HiTemp Reflexite®)	\$161.75
Entire trim (TrimTrax™, Ventilated)	\$196.25
Minor trim (Scotchlite™, Triple Trim, or HiTemp Reflexite®)	\$ 44.00
Minor trim (TrimTrax™, Ventilated)	\$ 51.75
Major trim (Scotchlite™, Triple Trim, or HiTemp Reflexite®)	\$ 82.25
Major trim (TrimTrax™, Ventilated)	\$ 93.50
Trim (Scotchlite™, Triple Trim, or HiTemp Reflexite®) per foot	\$ 9.00
Trim (TrimTrax™, Ventilated) per foot	\$ 10.75

COAT – Reinforcement Replacement

Description	Price
Leather cuffs around sleeves (each)	\$ 16.00
Leather elbow patches (each)	\$ 22.00
Leather shoulder patches (each)	\$ 21.25
Leather pocket reinforcement (each)	\$ 57.50
Shell material/polymer-coated Kevlar® shoulder pads (each)	\$ 23.50
Shell material/polymer-coated Kevlar® elbow patches (each)	\$ 17.50
Shell material/polymer-coated Kevlar® cuffs (each)	\$ 19.75

COAT – Moisture Barrier Replacement

Description	Price
CROSSTECH® 2C moisture barrier	\$302.00
RT7100™ moisture barrier	\$258.50
Stedair® 3000 moisture barrier	\$258.50

COAT – Moisture Barrier Warranty Replacement/Warranty Patch

Description	Price
Warranty — repair CROSSTECH® black patch	\$ 0.00
Warranty — repair CROSSTECH® patch	\$ 12.00
Warranty — replace entire CROSSTECH® black	\$ 0.00
Warranty — replace entire CROSSTECH®	\$ 90.50

COAT – Moisture Barrier Patch

Description	Price
Patch/repair moisture barrier only	\$ 41.75
Heat seal vapor barrier (each)	\$ 12.00

Call for pricing on additional repairs, alterations and customizations.

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**TotalCare**[®]**Repair – Coat****COAT – Miscellaneous**

Description	Price
Restitch trim or seam (each)	\$ 6.50
Patch hole/tears (each)	\$ 7.25
Patch/repair thermal liner only	\$40.25
Replace zipper	\$54.50
Replace waterwell (each) (includes wristlets)	\$37.00
Replace wristlet (each)	\$24.25
Replace thumbhole wristlet (each)	\$29.50
Replace hanging hook	\$ 7.50
Replace collar — shell material	\$83.25
Replace Velcro [®] — up to 12" hook or loop (Minor)	\$19.50
Replace Velcro [®] — 12" to 32" hook or loop (Major)	\$30.00

COAT – Hardware Replacement

Description	Price
Snaps/button (each)	\$ 7.50
Hook (each)	\$16.50
D-ring (each)	\$13.50
Grommet (each)	\$ 7.50
Rivet (each)	\$ 7.50

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Repair – Pants

PANTS – Trim Replacement

Description	Price
Entire trim (Scotchlite™, Triple Trim, or HiTemp Reflexite®) (per leg)	\$ 23.50
Entire trim (TrimTrax™, Ventilated) (per leg)	\$ 29.00
Trim (Scotchlite™, Triple Trim, or HiTemp Reflexite®) per foot	\$ 9.00
Trim (TrimTrax™, Ventilated) per foot	\$ 10.75

PANTS – Reinforcement Replacement

Description	Price
Leather knee reinforcements (each)	\$ 25.75
Steam Channel leather knee reinforcements (each)	\$ 63.50
Leather cuffs (each)	\$ 19.00
Leather pocket reinforcements (each)	\$ 57.50
Shell material/polymer-coated Kevlar® knee reinforcements (each)	\$ 28.75
Steam Channel polymer-coated Kevlar® knee reinforcements (each)	\$ 67.00
Shell material/polymer-coated Kevlar® cuffs (each)	\$ 35.00

PANTS – Moisture Barrier Replacement

Description	Price
CROSSTECH® 2C moisture barrier	\$302.00
RT7100™ moisture barrier	\$258.50
Stedair® 3000 moisture barrier	\$258.50

PANTS – Moisture Barrier Warranty Replacement/Warranty Patch

Description	Price
Warranty — repair CROSSTECH® black patch	\$ 0.00
Warranty — repair CROSSTECH® patch	\$ 12.00
Warranty — replace entire CROSSTECH® black	\$ 0.00
Warranty — replace entire CROSSTECH®	\$ 90.50

PANTS – Moisture Barrier Patch

Description	Price
Patch/repair moisture barrier only	\$ 41.75
Heat seal vapor barrier (each)	\$ 12.00

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**TotalCare®****Repair — Pants****PANTS — Miscellaneous**

Description	Price
Patch/repair thermal liner only	\$40.25
Replace zipper — crotch	\$52.25
Replace leg zippers (each) — boot access	\$44.50
Patch hole/tears (each)	\$ 7.25
Restitch seams or trim (each)	\$ 6.50
Replace Velcro® — up to 12" hook or loop (Minor)	\$19.50
Replace Velcro® — up to 12" to 32" hook or loop (Major)	\$30.00

PANTS — Hardware Replacement

Description	Price
Snaps/button (each)	\$ 7.50
Hook (each)	\$16.50
D-ring (each)	\$13.50
Grommet (each)	\$ 7.50
Rivet (each)	\$ 7.50

PANTS — Pockets (Each)

Description	Price
Full bellows pockets with reinforcement	\$83.00
Full bellows pockets without reinforcement	\$77.00

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Retrofits, Alterations and Customizations

COAT – Miscellaneous

Description	Price
Install DRD retrofit — LION Fire Fighter Recovery Harness™	\$184.75
Install DRD retrofit — Yoc strap®	\$142.00
Install inspection port retrofit	\$ 81.00
Install microphone hook or strap	\$ 15.00
Install PASS strap	\$ 15.00
Install PASS hook	\$ 15.00
Shorten coat/liner (includes trim)	\$104.25
Shorten sleeves (each) (includes cuffs)	\$ 44.50
Lengthen sleeves (each) (includes trim)	\$ 93.50
Increase chest of coat up to 4"	\$199.25
Reduce chest of coat up to 4"	\$139.00

COAT – Radio/Flashlight Pockets

Description	Price
Radio pocket with leather	\$ 63.50
Radio pocket without leather	\$ 57.50

COAT – Name Patches/Attachments – Lettering Priced Separately

Description	Price
4" x 15" above hem letter patch	\$ 11.75
5" x 18" below hem rectangular hanging letter patch, one line	\$ 21.00
8" x 18" two line yoke letter patch	\$ 19.50
7" x 17" arched letter patch	\$ 22.50
12" x 18" three line letter patch	\$ 22.50
5" x 3" letter patch	\$ 8.50
3.5" x 7" letter patch	\$ 8.50
5" x 18" below hem tapered letter patch, one line	\$ 22.50
Hook and loop (Velcro®) attachment for LP15 and LP2	\$ 9.25
Two snap attachment for LP34	\$ 3.00
Velcro® attachment for LP34	\$ 6.25
Name lettering per line, up to 12 letters, 2"	\$ 21.00
Name lettering per line, up to 12 letters, 3"	\$ 26.50

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**TotalCare**[®]

Retrofits, Alterations and Customizations

PANTS — Miscellaneous

Description	Price
Shorten pants/liner (pair) (includes cuffs and liner snaps)	\$ 66.75
Lengthen pants and liner 1"-4"	\$ 66.75
Reduce waist size 1"-4"	\$ 97.75
Increase waist size 1"-4"	\$137.75
Install bellows leg zippers (pair) — boot access	\$136.00
Install straps for outside harness (Velcro [®] /snaps) (each)	\$ 14.50
Install inspection port retrofit	\$ 45.00
Install back bib	\$ 50.75
Remove back bib	\$ 25.50

COAT AND PANTS — Lettering

Description	Price
2" lime/yellow or red/orange Scotchlite [™] (each)	\$ 3.75
3" lime/yellow or red/orange Scotchlite [™] (each)	\$ 4.50

Call for pricing on additional repairs, alterations and customizations.

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Retrofits, Alterations, and Customizations

NAVY GUARD ONE	
Description	Price
Shorten legs (includes cuffs, new zippers, new trim) — Ensemble	\$199.00
Shorten arms (includes wristlets) — Ensemble	\$ 44.25
Replace leather cuffs (each) — Ensemble	\$ 24.25
Replace trim — Scotchlite™ or Triple Trim (per foot)	\$ 9.00
Replace trim — GloFlex or Trim Trax (per foot)	\$ 11.00
Replace leather knee pads (pair) — Ensemble	\$ 50.00
Replace leather pocket reinforcement (each) — Ensemble	\$ 52.00
Replace Velcro® (per inch) — Ensemble	\$.75
Repair liner system (thermal barrier) — Ensemble	\$ 53.00
Repair liner system (moisture barrier) — Ensemble	\$ 80.75
Replace zipper on torso — Ensemble	\$ 66.25
Replace leg zippers — Ensemble	\$ 58.75
Replace wristlet (each) — Ensemble	\$ 22.00
Replace collar — Ensemble	\$ 66.25
Restitch seams or trim (each) — Ensemble	\$ 12.50
Replace snaps/button (each) — Ensemble	\$ 5.25
Patch hole/tears (each) — Ensemble	\$ 12.50
Seam seal entire moisture barrier — Ensemble	\$ 95.75
Shorten legs in conjunction with trim replacement — Ensemble	\$150.00
Throat tab	\$ 70.75
Warranty moisture barrier patch Crosstech® — Ensemble	\$ 12.50
Warranty moisture barrier patch RT7100™ — Ensemble	\$ 12.50

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

TotalCare® Cleaning Products

Order online at <http://store.liontotalcare.net/>

DETERGENTS




Station Care 1851 Turnout Cleaner
(2 gallons per case — approx. 125 garments)
\$ 66.55 per case plus shipping

online only  





Station Care 1851 Turnout Cleaner
(5 gallon pail each — approx. 310 garments)
\$ 150.00 per pail plus shipping

online only  

DISINFECTANTS



NEUTRAL-Q Disinfectant Cleaner Deodorizer
(2 gallons per case — approx. 85 garments)
\$ 66.55 per case plus shipping

online only  



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2012 LION Customer Policies — Terms/Warranty

2012 LION CUSTOMER POLICIES — TERMS AND CONDITIONS OF DOMESTIC SALE, 48 CONTIGUOUS STATES

- A. Prices listed are suggested retail list and do not include individual discounts.
- B. All orders amounting to less than \$50.00 will be subject to a handling charge of \$15.00.
- C. All orders subject to credit approval.
- D. Payment terms are as invoiced.
- E. No COD orders.
- F. Inbound freight is paid by TotalCare® for all domestic orders shipped using supplied prepaid labels and shipped within the 48 contiguous states.
- G. Outbound ground freight is paid by TotalCare® for all domestic orders delivered within the 48 contiguous states.
- H. Returns must have prior approval and marking instructions. We will not accept returns without our written permission.
- I. Rush orders (requested turn time less than quoted lead time) are subject to a \$12.50 per garment fee.
- J. Every effort is made to ensure the accuracy of this document. TotalCare® continuously improves processes and policies and therefore reserves the right to change pricing and/or policies without notice.
- K. Contact TotalCare® for terms and conditions of sale for international, Alaskan/Hawaiian or other non-contiguous US destinations.
- L. TotalCare® hereby gives notice of its objection to any different or additional terms or conditions except for any such terms and conditions as may be expressly accepted by TotalCare® in writing. Unless different or additional terms and conditions are accepted in writing, the terms and conditions stated above shall apply and such terms and conditions supersede any prior or contemporaneous agreement or correspondence between the parties.
- M. Specific order questions should be directed to the TotalCare® Center processing the order.

LIMITED WARRANTY INFORMATION

TotalCare® warrants that its fire fighter personal protective equipment repair components and fire fighter personal protective equipment maintenance products meet or exceed all applicable NFPA standards in effect at the time of provision, and further warrants that such products are free from any defect of workmanship and any patent material defect. All repairs, cleaning and inspection are performed in compliance with applicable NFPA standards.

Conditions of use are outside the control of TotalCare®. It is the responsibility of the user to routinely inspect and maintain personal protective equipment to assure it remains fit for its intended purpose.

EXCEPT AS SET FORTH ABOVE, TotalCare® MAKES NO OTHER WARRANTIES, EXPRESSED OR IMPLIED.

Under the above warranties, TotalCare® will repeat the service (clean, inspect and/or repair) supplied if the repair work does not meet the above warranties. TotalCare® will repair or replace, at its option, any product that does not meet the above warranties. Such service, repair or replacement will be purchaser's sole remedy, and TotalCare® will not be responsible for any incidental, consequential or other damages based upon or arising in any way from any breach of warranties.

Exceptions to Limited Warranty:

- A. Any claims made 60 days from the date of shipment for damage to fabrics.
- B. Damage or color change from exposure of materials to ultraviolet light.
- C. Shade variations among textiles used or change to shell fabrics caused by wear and tear.
- D. Color loss due to abrasion (creases, folds, pleats, edges, collar points, etc.).
- E. Damage caused by improper washing, disinfecting or maintenance (for example, use of chlorine or petrochemicals to clean).
- F. Damage caused by repair work not performed to factory specifications.
- G. Damage from routine exposure to common hazards which may cause rips, tears, burn damage or abrasion.
- H. Loss of retroreflectivity of reflective trim due to normal wear or heat exposure.
- I. Detachment of reflective trim due to thread abrasion or heat exposure.
- J. Replacement of zippers worn partially sealed or damaged by heavy wear and tear.
- K. Loss of buttons, snaps or cuff hem seams.

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